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MEMBER PLAYBOOK · EDITION 01

# FROM SIGNUP TO SLIP.

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Everything you need to receive your picks and place your first one with confidence.

ISSUED BY  
GLO Sports

FOR  
New Members

# 01 WELCOME

## HOW GLO WORKS

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The whole flow, end to end: you get the picks, you place them on Kalshi or Novig, you watch the games. Four steps. Nothing more complicated than that.

### 01

#### SIGN UP ON WINIBLE

Use the code **IGTHREE** for your 3 free days. Card on file, no charge today.

### 02

#### RECEIVE YOUR PICKS

Delivered by text, email, and on your Winible dashboard. Play of the Day + Player Props.

### 03

#### PLACE ON KALSHI OR NOVIG

Tap the platform pill in your pick. Use code **GLOSPORTS** for the welcome offer.

#### THE GOAL OF THIS GUIDE

By the time you finish reading, you will know exactly how to read a pick, choose a platform, find the market, and place your first one — without guessing.

### WHAT'S INSIDE

02 SIGN UP ON WINIBLE

03 READING YOUR PICKS

04 READING THE ODDS

05 CHOOSE YOUR PLATFORM

06 PLACING ON KALSHI

07 PLACING ON NOVIG

08 WHAT HAPPENS NEXT

09 GLOSSARY

# 02 STEP ONE

## SIGN UP ON WINIBLE

Winible is where your picks come from. Sign up once, claim your 3 free days, and you'll never miss a pick.

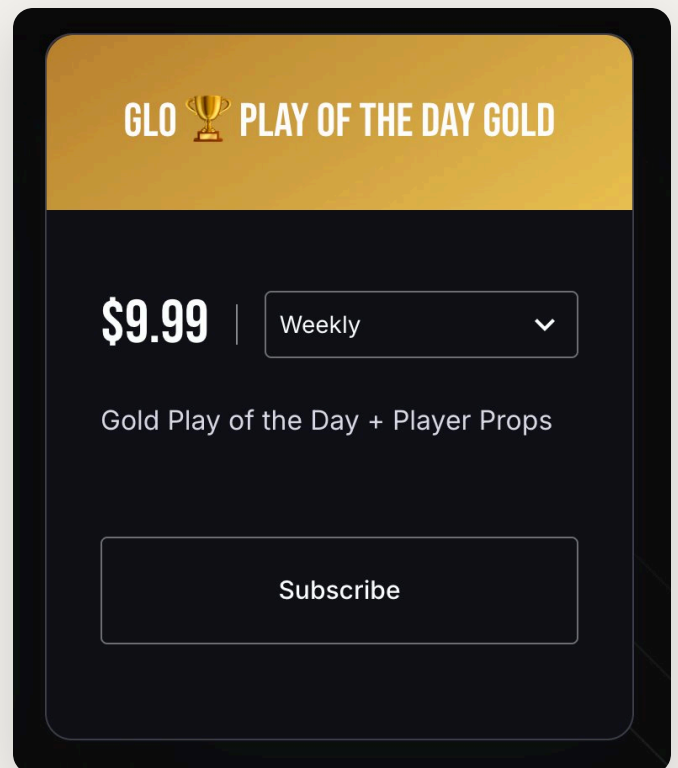
### THE STEPS

- 1 GO TO WINIBLE.COM**  
From the IG link in our story or bio. You'll land on the GLO 🏆 Play of the Day Gold subscription page.
- 2 TAP SUBSCRIBE**  
The plan is \$9.99 weekly — but you won't pay today.
- 3 APPLY CODE IGTHREE**  
This unlocks 3 free days. Your total today drops to \$0.00.
- 4 ENTER YOUR INFO**  
Name, email, payment method. Your card won't be charged until your trial ends.
- 5 YOU'RE IN**  
Picks will arrive via text and email. You can also see them on winible.com anytime.

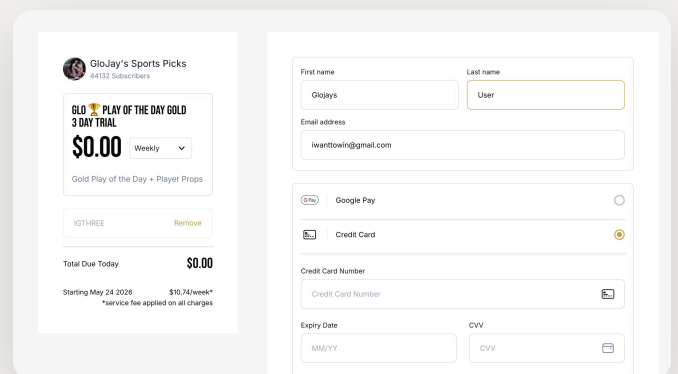
#### HEADS UP

After your 3-day trial, you'll be charged \$10.74/week (the \$9.99 plan plus a small service fee). Cancel anytime in your Winible settings.

### WHAT YOU'LL SEE



*The subscription card on winible.com*



*Code IGTHREE applied. Total today: \$0.00*

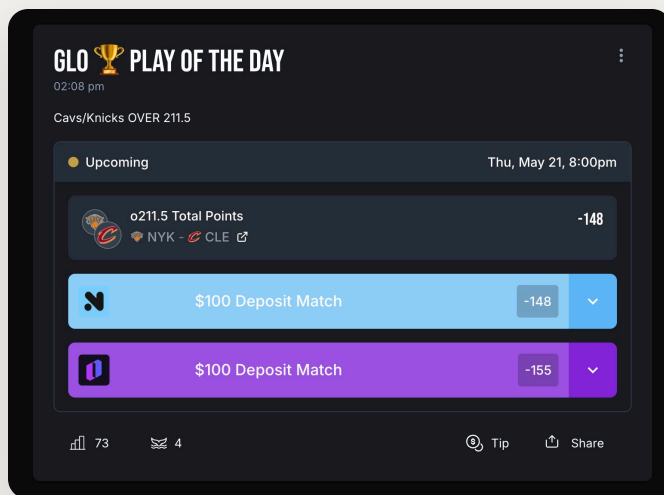
# 03

STEP TWO

## READING YOUR PICKS

You'll get two types of picks. The **Play of the Day** is our strongest single play. The **Player Props of the Day** are individual player performance picks. Here's how to read both.

### PLAY OF THE DAY



**Cavs/Knicks OVER 211.5** — bet the combined score to land above 211.5.

#### THE PICK

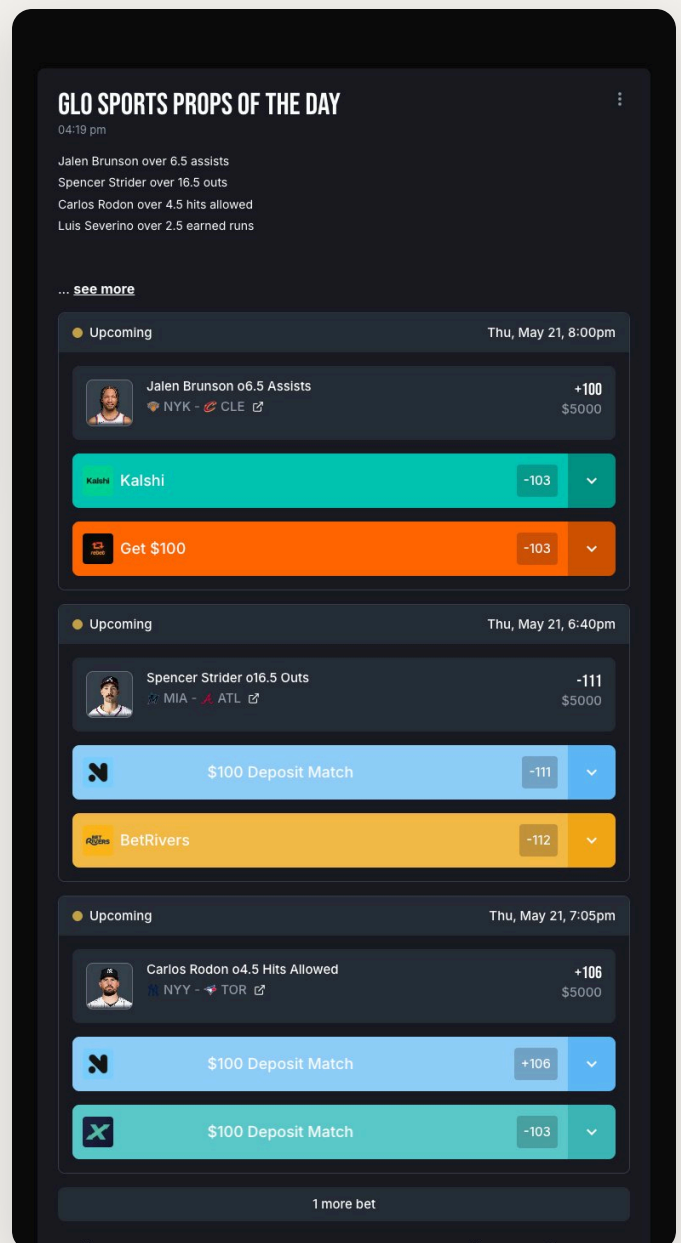
#### THE ODDS

**-148** — risk \$148 to win \$100 (or scale up/down).

#### PLATFORMS

The blue pill is **Novig**. The purple pill is **Kalshi**. Tap either to go to that platform.

### PLAYER PROPS



#### THE LIST

Top shows the props at-a-glance. Tap "see more" for the full lineup.

# 04

THE NUMBERS

## READING THE ODDS

Most of our picks show American odds — numbers like **-148** or **+106**. Here's what they actually mean.

### NEGATIVE NUMBERS (-148)

The favorite. The minus tells you how much you'd risk to win \$100.

- **-148**: Risk \$148 → win \$100
- **-110**: Risk \$110 → win \$100 (standard juice)
- **-200**: Risk \$200 → win \$100 (heavy favorite)

### POSITIVE NUMBERS (+106)

The underdog. The plus tells you what you'd win on a \$100 risk.

- **+106**: Risk \$100 → win \$106
- **+150**: Risk \$100 → win \$150
- **+250**: Risk \$100 → win \$250 (long shot)

### QUICK CONVERSION TABLE

ODDS	RISK	WIN	IMPLIED %
-200	\$200	\$100	66.7%
-150	\$150	\$100	60.0%
-110	\$110	\$100	52.4%
+100 (even)	\$100	\$100	50.0%
+110	\$100	\$110	47.6%
+150	\$100	\$150	40.0%
+200	\$100	\$200	33.3%

#### DON'T OVERTHINK IT

You don't need to bet \$100. Scale up or down — bet \$10, bet \$25, bet whatever fits your bankroll. The platforms calculate your payout automatically.

# 05

STEP THREE

## CHOOSE YOUR PLATFORM

Both Kalshi and Novig let you place the picks we send. Pick the one that fits your style — or use both. Each has a welcome offer when you sign up with code **GLOSPORTS**.

### OPTION A

## KALSHI

WELCOME OFFER

**Bet \$10, Get \$10**

**Best for:** simple yes/no markets

**Format:** prediction market (event contracts)

**Available in:** all 50 states

**Promo code:** GLOSPORTS

### OPTION B

## NOVIG

WELCOME OFFER

**Spend \$5, Get \$50**

**Best for:** traditional sports betting feel

**Format:** peer-to-peer sports exchange

**Available in:** most US states

**Promo code:** GLOSPORTS

### BOTH PLATFORMS · SAME PROMO CODE

Enter this code at signup to claim your welcome offer.

**GLOSPORTS**

TAP TO SIGN UP ON KALSHI →

[bit.ly/GL010FREEGLO](https://bit.ly/GL010FREEGLO)

TAP TO SIGN UP ON NOVIG →

[novig.onelink.me/JHQQ/oqqwyxvs](https://novig.onelink.me/JHQQ/oqqwyxvs)

### WHICH SHOULD YOU START WITH?

If you've never placed a pick before, **start with Novig**. Spending \$5 unlocks \$50 — way more bankroll to learn with. Kalshi is a great second account once you're comfortable.

Some picks are available on both platforms; some are only on one. The pick in Winible will show you which platforms carry it.

# 06

TRACK A · PART 1

## PLACING ON KALSHI

Five steps from "I have a pick" to "I have a position." Follow them in order the first time — after that it's muscle memory.

### 1 OPEN THE PICK IN WINIBLE

Tap the pick from your text/email — or open winible.com and find today's pick. Look for the Kalshi pill (the purple one).

### 2 TAP THE KALSHI PILL

You'll land on the GLOSPORTS welcome screen — your \$10 is already loaded. No code to enter.

### 3 SIGN UP

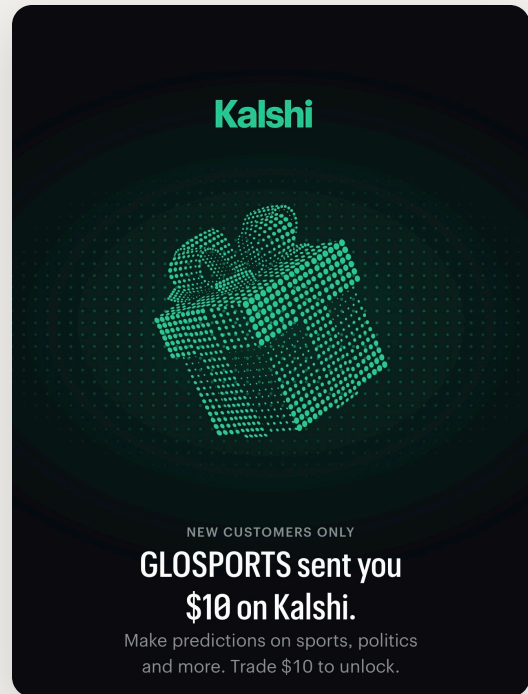
Quick signup with your email and basic info. Kalshi is legal in all 50 states.

### 4 FUND YOUR ACCOUNT

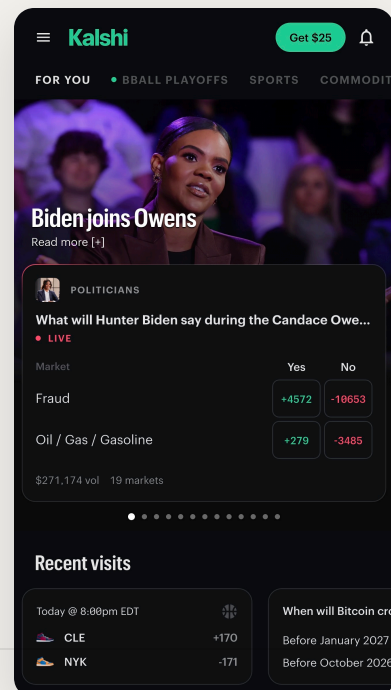
Trade \$10 of your own money to unlock the bonus \$10. Most cards and bank transfers work instantly.

### 5 FIND YOUR MARKET

This is the part most people get stuck on — covered in detail on the next page.



The welcome screen confirms your \$10 is loaded



The Kalshi homepage — your hub

# 06

TRACK A · PART 2

## FIND & PLACE ON KALSHI

On Kalshi, every pick is structured as a **Yes/No question** — like "Over 211.5 points scored: Yes or No?" Here's how to find your market and place the trade.

### 1 USE THE SEARCH BAR

Tap the search icon. Type a team name from the pick — for "Cavs/Knicks OVER 211.5" type "cav" and the game shows up instantly.

### 2 PICK THE RIGHT GAME

Tap the specific game (e.g., "Game 2: Cleveland at New York"). You'll see Game Lines with Spread and Point Total markets.

### 3 FIND THE POINT TOTAL MARKET

Scroll to "Point Total." Use the slider to land on 211.5 — that matches the pick. Kalshi shows the odds: Yes -176 / No +139.

### 4 TAP YES FOR OVER

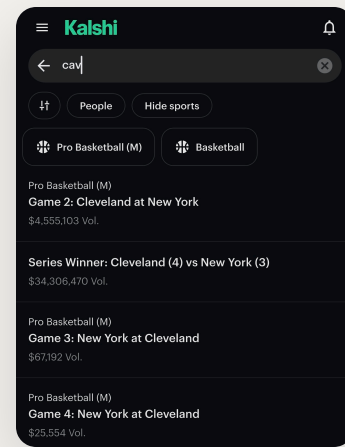
Our pick is OVER 211.5 — that's the **YES** side. Tap YES, enter how much you want to risk, and review the payout.

### 5 CONFIRM & SUBMIT

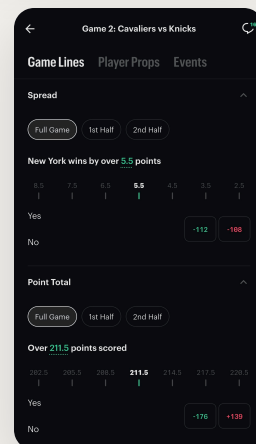
Submit the order. You'll see an "Order completed" confirmation showing your cost, max payout, and the implied probability.

#### QUICK READ

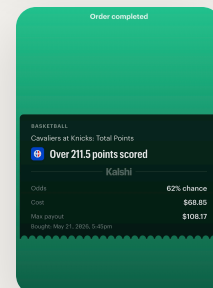
Cost = what you risk. Max payout = what comes back if you win (including your stake). The difference is your profit.



Search by team name



Find the OVER 211.5 market



Order completed — you're in

# 07

TRACK B · PART 1

## PLACING ON NOVIG

Novig feels more like a traditional sports book — odds, bet slip, payout. If you've placed a sports bet before, this will feel familiar. Five steps to your first position.

### 1 OPEN THE PICK IN WINIBLE

Tap the pick from your text/email — or open winible.com. Look for the Novig pill (the blue one).

### 2 TAP THE NOVIG PILL

You'll land on the "Spend \$5, Get \$50" offer page. The code GLOSPORTS may already be applied.

### 3 SIGN UP & APPLY CODE

If prompted, enter **GLOSPORTS** in the promo field at checkout. Spend \$5 to unlock the full \$50 bonus.

### 4 FUND YOUR ACCOUNT

The minimum is \$5 to activate the offer. You can use Trustly, bank, or Apple Pay.

### 5 FIND YOUR MARKET

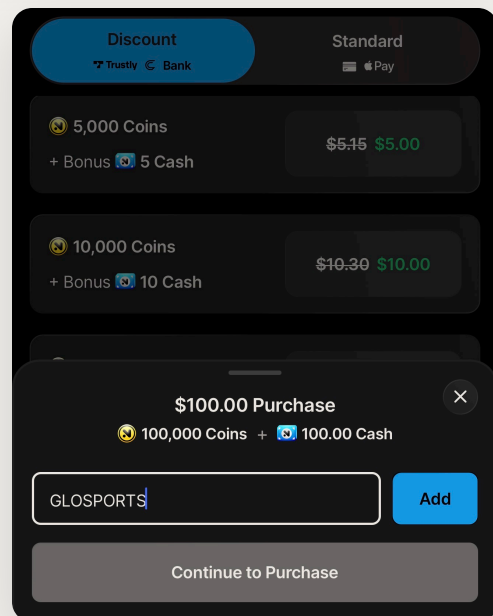
The next page covers exactly how — including the bet slip and confirmation.

#### HEADS UP

Novig is available in most US states but not all. If you can't sign up, you live in a state Novig doesn't operate in yet — use Kalshi instead.



The Novig welcome offer landing page



Enter GLOSPORTS at checkout if needed

# 07

TRACK B · PART 2

## FIND & PLACE ON NOVIG

Novig uses standard American odds. The Order Slip works just like a traditional sports book bet slip. Here's the flow from search to confirmation.

### 1 SEARCH OR BROWSE

Tap the search bar at the bottom. Type a team name like "Cav" — the game shows up under Events with spread, total, and money line odds visible.

### 2 TAP THE TOTAL YOU WANT

From the Events list, tap the Total (e.g., "O 215.5 -102") — or tap into the game to see the full Main Markets view with multiple totals (210.5, 211.5, 212.5).

### 3 SELECT OVER 211.5

In Main Markets → Totals, tap **O 211.5** at **-148**. The Order Slip pops up at the bottom of the screen.

### 4 ENTER YOUR STAKE

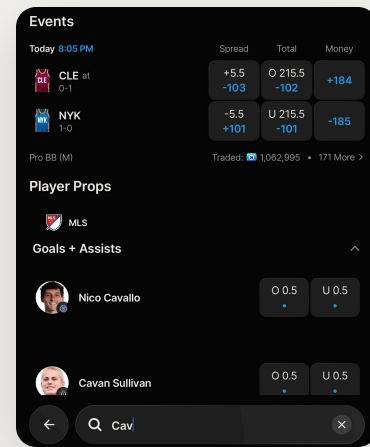
Tap the Order Slip to open it. Enter the amount you want to risk — Novig shows your payout immediately (\$10 risked → \$16.77 back, etc.).

### 5 SUBMIT & GET MATCHED

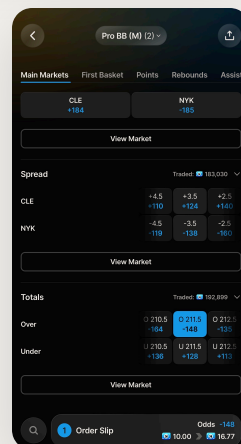
Submit. You'll see "Order Placed" and "MATCHED" — meaning your bet is live with another user.

#### WHY NOVIG SAYS "MATCHED"

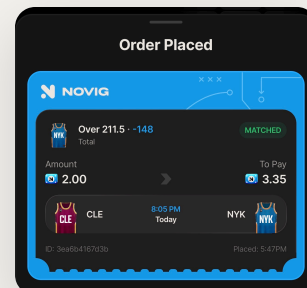
Novig is a peer-to-peer exchange — you're betting against another user, not the house.



Search by team name



Tap O 211.5 at -148, then the Order Slip



Order Placed · Matched — you're live

# 08

AFTER YOU PLACE

## WHAT HAPPENS NEXT

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You placed your first pick. Here's what to expect — and what's a normal vs. abnormal result.

### WHEN IT SETTLES

Most picks settle **right after the game ends**. Game totals settle when the final whistle blows; player props settle when the player's stat line is final.

Settlement is automatic. You don't need to claim anything. Wins land in your account balance; losses just deduct the stake you risked.

### WHAT A WIN LOOKS LIKE

- Your stake comes back, plus your winnings
- Your account balance goes up
- You'll usually get a notification from the platform

### WHAT A LOSS LOOKS LIKE

- Your stake is deducted from your balance
- No notification typically
- The pick disappears from your active bets

### THE REALISTIC EXPECTATION

Even the best picks don't win every time. A solid run hits around **55-60% of the time** over the long haul — that's what creates profit.

That also means **40-45% of picks lose**. A single loss isn't a sign anything is broken. A losing day isn't either. Profit comes from the long run, not the next pick.

#### BANKROLL DISCIPLINE

Never bet more on a single pick than you'd be comfortable losing entirely. A common rule: keep individual picks to **1-3% of your total bankroll**. This lets you survive cold streaks and stay in the game.

### IF YOU HAVE QUESTIONS

Reach out through Winible support, or DM us on Instagram. We answer.

# GLOSSARY

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The words you'll see in picks, on platforms, and in our community.  
Bookmark this page.

<b>AMERICAN ODDS</b>	The +/- number format (like -148 or +106). Negative = favorite, positive = underdog.
<b>BANKROLL</b>	The total money you've set aside for placing picks. Treat it like an investment account, not your wallet.
<b>BET SLIP</b>	On Novig, the spot where picks pile up before you submit. Like a shopping cart.
<b>HEDGE</b>	Placing a second pick that wins if your first one loses — a way to lock in some profit or limit downside.
<b>JUICE / VIG</b>	The platform's built-in margin. The reason -110 isn't even money — they take a small cut.
<b>LINE</b>	The number a sports book sets — the spread, total points, or over/under for a player prop.
<b>MARKET</b>	An individual betting opportunity. "Cavs/Knicks total points" is one market. "Brunson over 6.5 assists" is another.
<b>OVER / UNDER</b>	A pick on whether a stat will go above (OVER) or below (UNDER) a set line.
<b>PARLAY</b>	Multiple picks combined into one bet. They all have to hit for the parlay to win — higher payout, higher risk.
<b>PLAYER PROP</b>	A pick on an individual player's performance — like points, assists, hits, strikeouts.
<b>PLAY OF THE DAY</b>	GLO's single highest-conviction pick of the day. Where to start if you're new.
<b>STAKE</b>	The amount you risk on a single pick. Also called your "wager."
<b>TOTAL POINTS</b>	The combined final score of both teams in a game. Picks are usually OVER or UNDER a set line.
<b>UNIT</b>	A standardized way to talk about stake size. 1 unit = whatever you consider your standard bet size (often 1-2% of bankroll).
<b>YES / NO (KALSHI)</b>	Kalshi's binary format. "YES" means you think the event happens; "NO" means you don't.

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END OF PLAYBOOK

# NOW GO WIN MORE. GUESS LESS.

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You have the picks. You have the platforms. You have the playbook. The rest is repetition and discipline.

Questions? Reach out anytime through Winible support or our Instagram DMs.

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[winible.com](https://winible.com)

Your picks, your dashboard

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